



ENCORE SUPPORT SYSTEMS, L.P. GSA SCHEDULE

Authorized Federal Supply Service Logistics Worldwide (LogWorld) Schedule Pricelist

FSC Group: 874 V
Contract Number: GS-10F-0224S

Period Covered By Contract:
10 April 2006 through 09 April 2011

Point of Contact: Bruce Wilbur, Vice President
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**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

On line access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address of GSA Advantage! is: GSAAvantage.gov

**Logistics Worldwide (LogWorld)
FSC Group: 874 V
Contract Number: GS-10F-0224S**

SIN874-501	Supply and Value Chain Management
SIN 874-501(RC)	Supply and Value Chain Management (Recovery Purchasing)
SIN 874-503	Distribution and Transportation Logistics Services
SIN 874-503(RC)	Distribution and Transportation Logistics Services (Recovery Purchasing)
SIN 874-504	Deployment Logistics Services
SIN 874-504(RC)	Deployment Logistics Services (Recovery Purchasing)

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov

Period Covered by Contract: 10 April 2006 through 09 April 2011

Contractor's Name: Encore Support Systems, L.P.

Contractor Point of Contact: Bruce Wilbur, Vice President

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San Antonio, TX 78226

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Contractor's Business Size: Large

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CUSTOMER INFORMATION

APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™, and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro purchase threshold, customers are to give preference to small-business concerns when two or more items at the same delivered price will satisfy their requirement.

1. Table of Awarded Special Item Numbers

SIN	Description
874-501	Supply and Value Chain Management
874-501(RC)	Supply and Value Chain Management (Recovery Purchasing)
874-503	Distribution and Transportation Logistics Services
874-503 (RC)	Distribution and Transportation Logistics Services (Recovery Purchasing)
874-504	Deployment Logistics Services
874-504(RC)	Deployment Logistics Services (Recovery Purchasing)

Services (**Paragraph 30**) are priced at an hourly rate (**Paragraph 32**). A description of corresponding job titles, experience, functional responsibility, and education requirements for the employees performing these services are provided in **Paragraph 31**.

2. Identification of the Lowest Priced Model Number/Lowest Unit Price

N/A

3. Maximum Order

\$5,000,000.00

4. Minimum Order

\$00.00

5. Geographic Coverage (Delivery Area)

FOB Domestic and Overseas

6. Point of Production

Encore Support Systems, L.P.
303 Clarence Tinker Drive
Bldg. 300, Suite 104B
San Antonio, TX 78226

7. Statement of Net Price

Government net prices (discounts already deducted), see **Paragraph 32.**

8. Quantity Discounts

None.

9. Prompt Payment Terms

Net 30 days.

10. Acceptance of Government Purchase Cards

Contractors are required to accept the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Government purchase cards **will** be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice. Government purchase cards will not be accepted for payments over \$3,000.

The following telephone numbers can be used by ordering agencies to obtain technical and/or ordering assistance: (210) 798-2750.

11. Foreign Items

None

12. Delivery

a. Time of Delivery

Specified on Task Order

b. Expedited Delivery

Contact Contractor

c. Overnight and 2-day Delivery

Contact Contractor

d. Urgent Requirements

Contact Contractor

13. F.O.B. Point

Destination

14. Ordering

a. Ordering Address

Encore Support Systems, L.P.
303 Clarence Tinker Drive
Bldg. 300, Suite 104B
San Antonio, TX 78226

b. Ordering Procedures

For supplies and services, the information on ordering procedures and Blanket Purchase Agreement (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3. A sample BPA is located at the

end of this document and more information is located on GSA's web site at: http://www.gsa.gov/Portal/gsa/ep/contentView.do?contentType=GSA_OVERVIEW&contentId=8101&noc=T.

15. Payment Address

Encore Support Systems, L.P.
303 Clarence Tinker Drive
Bldg. 300, Suite 104B
San Antonio, TX 78226

16. Warranty Provision

Contractor's Standard Commercial Warranty

17. Export Packing Charges

N/A

18. Terms and Conditions of Government Purchase Card Acceptance

Contact Contractor

19. Terms and Condition of Rental, Maintenance, and Repair

N/A

20. Terms and Conditions of Installation

N/A

21. Terms and Conditions of Repair Parts & Other Services

a. Terms and Conditions of Repair Parts

N/A

b. Terms and Conditions for Any Other Services

N/A

22. List of Service and Distribution Points

N/A

23. List of Participating Dealers

N/A

24. Preventive Maintenance

N/A

25. Special Attributes and Section 508

a. Special Attributes and Such as Environmental Attributes

N/A

b. Section 508 Compliance

Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

Encore Support Systems, L.P.
303 Clarence Tinker Drive
Bldg. 300, Suite 104B
San Antonio, TX 78226

The EIT standard can be found at: www.Section508.gov/

26. Data Universal Numbering Systems (DUNS) Number

130889145

27. Central Contractor Registration

Encore Support Systems is a registered contractor in the Central Contractor Registration (CCR) database (www.ccr.gov).

28. Uncompensated Overtime

Encore Support Systems does not utilize Uncompensated Overtime.

29. DESCRIPTION OF LOGISTICS SERVICES

a. SIN 874-501 - Supply and Value Chain Management & SIN 874-501 (RC) – Supply and Value Chain Management (Recovery Purchasing)

Services: Include, but are not limited to planning, acquisition, design, development, testing, production, fielding, management, operation, maintenance, sustainment, improvement, modification and disposal. Examples of the type of services that may be performed under this SIN include: Logistics consulting for planning for the acquisition and life cycle phases of supply and value chain systems including the following: defining and establishing program objectives, strategies, plans and schedules; develop milestone documentation; market research and acquisition planning; material requirements identification, planning, acquisition and management; develop specifications or performance based work statements and task estimates; develop, document and support maintenance procedures and technical manuals; configuration data management and related documentation; expansion and consolidation studies, field problem analysis and recommendation of corrective actions and system modernization; needs assessment/system assessment; inventory/asset/vendor management; Inventory management and operation (inclusive of salvage, recycle and/or disposal management); operation of warehouses, stockrooms, storage facilities or depots; fulfillment systems and operations; platform management; information logistics processing systems analysis design, and implementation; staging, shipping, receiving, packing, crating, moving and storage (excluding household goods); packaging, labeling, bar coding system consultation, design, implementation, operation and maintenance; design and installation of material handling systems; hazardous material storage and handling (Non-radioactive only); warehouse and location management systems; recycling program management of warehousing materials; preservation and protection of specialized inventory or documents; maintenance, repair and overhaul (MRO) support and/or support process management; aircraft repair and maintenance; ship repair and maintenance; property disposal management; logistics strategic planning services; logistics systems engineering services; logistics program management services and support; Unique Identification (UID)/Radio Frequency Identification (RFID) services; Program and project management; acquisition and life cycle management; spares modeling; supply chain integration planning; global integrated supply chain solutions - planning and implementation.

Note - acquisition functions can not be procured as stand-alone services.

b. SIN 874-503 - Distribution and Transportation Logistics Services & SIN 874-503 (RC) - Distribution and Transportation Logistics Services (Recovery Purchasing)

Services: Include distribution and transportation logistics services such as planning and designing, implementing or operating systems or facilities for the movement of supplies, equipment or people by road, air, water or rail. Examples of the type of services that may be performed under this SIN include but are not limited to: movement and short-term storage (excluding household goods); transportation system development and management; distribution and transportation logistics consulting; carrier management and routing; freight forwarding,

consolidation and management; third-party logistics (3PL); facilitating customs processing; Electronic Freight Manifest (EFM) systems; tracking system analysis, design, operations and management; shuttle services; program and project management.

Note: Commercial passenger airline services covered by the Airline City Pair Program and courier services covered by Schedule 48, Transportation, Delivery and Relocation Solutions are excluded.

c. **SIN 874-504 - Deployment Logistics Services & SIN 874-504 (RC) - Deployment Logistics Services (Recovery Purchasing)**

Services: Include, but are not limited to providing expert advice, assistance, guidance, management, or operational support services that permit the deployment of supplies, equipment, materials and associated personnel. Examples of the type of services that may be performed under this SIN include deployment logistics consulting; war gaming (field exercises); contingency planning; inventory and property requirements planning, movement, storage and accountability systems; asset management (including pre-positioning assets); space planning and project integration/implementation; public and private sector support and/or resources; facilitating customs processing/accountability; scenario based field exercises; communication and logistics systems design, plan, deployment and operation; medical and emergency unit storage and restocking management; program and project management.

30. COMMERCIAL JOB TITLES

01 Engineer (Logistics)

Minimum/General Experience: Experience in engineering logistics as it relates to: concept, requirements analysis, trade studies, design, rapid prototyping, manufacturing processes, systems engineering and integration, production engineering, industrial and project management, system maintenance, quality assurance, test and evaluation, software development/integration, field engineering, and logistics. Additional experience includes the application of automated design tools to create and model system designs and processes, development of models, conduct of simulations, and performance of hardware/software assessments. General experience includes knowledge and application of engineering tools/techniques throughout the life cycle, and skills in interfacing software with imbedded and non-imbedded hardware systems.

Functional Responsibility: Performs professional work in research, development, design, testing, analysis, production, construction, maintenance, operation, planning, estimating, or standardization of facilities, systems, structures, processes, equipment, devices, or materials, requiring knowledge of the art and science of engineering. Provides comprehensive definition of all aspects of system development from analysis of mission needs to verification of system performance. Analyzes/develops system requirements; develops specifications, solutions and alternatives as part of engineering studies; and assesses risks and costs to satisfy those requirements. Formulates preliminary designs, performs tests, takes measurements, or performing system analyses of simulations. Applies reverse engineering and reengineering disciplines to develop production planning and manufacturing documents. Develops block diagrams and logic flow charts and translates detailed design into prototype or pre-production hardware/software. Prepares schematics, layouts, and diagrams; develops design solutions, and prepares relevant procurement and design documentation. Implements performance and technical standards and conducts appropriate tests to assess, debug and validate system performance.

Education and Experience Levels:

Labor Category	PhD Plus Specific Experience	MS/MA Plus Specific Experience	BS/BA Plus Specific Experience	AS Plus Specific Experience	High School Plus Specific Experience
Engineer II	2 Years	4 Years	6 Years	8 Years	10 Years
Engineer III	4 Years	6 Years	8 Years	10 Years	12 Years

02 Logistics Analyst

Minimum/General Experience: Proven project related experience with expertise in the logistics field. Demonstrates a thorough knowledge of analysis principles, theories and techniques to solve specific problems and formulate solutions. Evaluates complex data and prepares reports of results. Strong oral and written communication skills and experience with developing and maintaining project documentation.

Functional Responsibility: Provides design, analysis, implementation, and modification of logistics systems and process support. Defines and uses analytical and quantitative methods for modeling logistics support. Develops support documentation to include, as a minimum, elements such as support equipment, technical orders, supply support, computer resources support, and maintenance/support concepts. Provides acquisition logistics expertise in the procurement and management processes of support equipment, technical orders, spares, and computer resources in logistics associated reliability and maintainability functions.

Education and Experience Levels:

Labor Category	PhD Plus Specific Experience	MS/MA Plus Specific Experience	BS/BA Plus Specific Experience	AS Plus Specific Experience	High School Plus Specific Experience
Logistics Analyst II	1 Year	1 Year	2 Years	<8 Years	6 Years
Logistics Analyst III	<4 Years	2 Years	4 Years	<10 Years	8 Years
Logistics Analyst IV	<4 Years	4 Years	6 Years	<12 Years	10 Years
Logistics Analyst V	<4 Years	6 Years	8 Years	<14 Years	12 Years

03 Subject Matter Expert

Minimum/General Experience: Recognized authority and demonstrated ingenuity, creativity and resourcefulness in the areas of business management, logistics, supply chain management, procurement law, operations research and systems analysis, systems acquisition and planning, quality assurance, and technology transfer. Proven project related experience is required plus recognized expertise in technical area or field through the publishing of papers, advanced degrees or technically unique project work.

Functional Responsibility: Develops and applies advanced technologies, theories, concepts, best industry practices, leading-edge technology, and innovative solutions to logistics problems. Develops and/or reviews study plans and monitors/reports project status. Possesses unique experience, skills, and expert knowledge in highly specialized technical, functional, and/or process areas within the related discipline.

Education and Experience Levels:

Labor Category	PhD Plus Specific Experience	MS/MA Plus Specific Experience	BS/BA Plus Specific Experience	AS Plus Specific Experience	High School Plus Specific Experience
Subject Matter Expert III	6 Years	8 Years	10 Years	12 Years	>14 Years

04 Administrative Specialist

Minimum/General Experience: Must have a High School diploma and a minimum of two (2) years experience providing administrative support to logistics, technical, and management-level personnel. This includes, but not limited to, documentation planning and support, project administration, general office support, word processing, spreadsheet development, executive secretarial support, human resource planning, event planning and administration, office relocation planning, mail services, records data input, etc.

Functional Responsibility: Provides administrative support to managers, engineers, specialists and analysts. This includes, but is not limited to documentation planning and support, project administration, general office support, executive secretarial support, human resource planning, event planning and administration, making travel, meeting, or conference arrangements, office relocation planning, mail services, records, data input, etc. Properly prepares, formats, and prints administrative correspondence.

Education and Experience Levels:

Labor Category	PhD Plus Specific Experience	MS/MA Plus Specific Experience	BS/BA Plus Specific Experience	AS Plus Specific Experience	High School Plus Specific Experience
Administrative Specialist I	N/A	N/A	N/A	N/A	3 years
Administrative Specialist II	N/A	N/A	N/A	N/A	0 Years

31. PRICING – LABOR**Years 1-5**

SINs 874-501, 874-501(RC), 874-503, 874-503(RC), 874-504, and 874-504(RC)
Pricing includes the Industrial Funding Fee (IFF) of .75%

Government Site (Onsite)	Year 1	Year 2	Year 3	Year 4	Year 5
Engineer (Logistics) II	62.36	64.54	66.80	69.14	71.56
Engineer (Logistics) III	77.70	80.42	83.23	86.15	89.16
Subject Matter Expert III	114.84	118.86	123.02	127.33	131.78
Logistics Analyst II	66.35	68.67	71.08	73.56	76.14
Logistics Analyst III	73.16	75.72	78.37	81.11	83.95
Logistics Analyst IV	83.76	86.69	89.73	92.87	96.12
Logistics Analyst V	102.27	105.85	109.55	113.39	117.36
Administrative Specialist I	20.92	21.65	22.41	23.19	24.01
Administrative Specialist II	34.27	35.47	36.71	38.00	39.33

Company Site (Offsite)	Year 1	Year 2	Year 3	Year 4	Year 5
Engineer (Logistics) II	75.14	77.77	80.49	83.31	86.22
Engineer (Logistics) III	93.24	96.50	99.88	103.38	107.00
Subject Matter Expert III	137.80	142.62	147.61	152.78	158.13
Logistics Analyst II	79.62	82.41	85.29	88.28	91.37
Logistics Analyst III	87.79	90.86	94.04	97.33	100.74
Logistics Analyst IV	100.51	104.03	107.67	111.44	115.34
Logistics Analyst V	122.72	127.02	131.46	136.06	140.82
Administrative Specialist I	25.11	25.99	26.90	27.84	28.81
Administrative Specialist II	40.20	41.61	43.06	44.57	46.13

BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE

In the spirit of the Federal Acquisition Streamlining Act (_____) and **Encore Support Systems, L.P.** enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures:

Ordering Activity /Date

Contractor/Date

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s)_____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

1. The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER

***SPECIAL BPA DISCOUNT/PRICE**

2. Delivery:

DESTINATION

DELIVERY SCHEDULE/DATES

3. The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.
4. This BPA does not obligate any funds.
5. This BPA expires on _____ or at the end of the contract period, whichever is earlier.
6. The following office(s) is hereby authorized to place orders under this BPA:

OFFICE

POINT OF CONTACT

7. Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.
8. Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:
 - a. Name of Contractor;
 - b. Contract Number;
 - c. BPA Number;
 - d. Model Number or National Stock Number (NSN);
 - e. Purchase Order Number;
 - f. Date of Purchase;
 - g. Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - h. Date of Shipment.
9. The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
10. The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.